

SEARIDERS BROKERAGE CORPORATION

| | Any Mode or Modes of Transport | | | | | | | Sea and Inland Waterway Transport | | | |
|-----------------------------------|---|---------------------|-------------------------|------------------------------------|------------------------------|---------------------------|----------------------------|--|----------------------|---------------------------|-------------------------------------|
| INCOTERMS | EXW | FCA | CPT | CIP | DAT | DAP | DDP | FAS | FOB | CFR | CIF |
| 2011 | Ex: Works | Free Carrier | Carriage paid To | Carriage & Ins. Paid To | Delivered at Terminal | Delivered at Place | Delivered Duty Paid | Free Alongside Ship | Free On Board | Cost & Freight | Cost Insurance & Freight |
| <i>SERVICES</i> | Who Pays | Who Pays | Who Pays | Who Pays | Who Pays | Who Pays | Who Pays | Who Pays | Who Pays | Who Pays | Who Pays |
| Export Packing | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller |
| Marking/Labeling | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller |
| Block & Brace | <i>A</i> | <i>A</i> | <i>A</i> | <i>A</i> | <i>A</i> | <i>A</i> | <i>A</i> | <i>A</i> | <i>A</i> | <i>A</i> | <i>A</i> |
| Export Documents License AES EE | Buyer | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller |
| Freight Forwarder Documentation | Buyer | Buyer | Seller | Seller | Seller | Seller | Seller | Buyer | Buyer | Seller | Seller |
| Inland Freight to Carrier | Buyer | <i>ε</i> | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller | Seller |
| Origin Terminal Charges | Buyer | Buyer | Seller | Seller | Seller | Seller | Seller | Buyer | Seller | Seller | Seller |
| Vessel Loading | Buyer | Buyer | Seller | Seller | Seller | Seller | Seller | Buyer | Seller | Seller | Seller |
| Ocean Freight / Air Freight | Buyer | Buyer | Seller | Seller | Seller | Seller | Seller | Buyer | Buyer | Seller | Seller |
| Nominate Forwarder | Buyer | Buyer | Seller | Seller | Seller | Seller | Seller | Buyer | Buyer | Seller | Seller |
| Marine Insurance | Buyer | <i>ℓ</i> | <i>ℓ</i> | Seller | <i>ℓ</i> | <i>ℓ</i> | <i>ℓ</i> | <i>ℓ</i> | <i>ℓ</i> | <i>ℓ</i> | Seller |
| Unload Carrier | Buyer | Buyer | <i>∅</i> | <i>∅</i> | Seller | Seller | Seller | Buyer | Buyer | <i>∅</i> | <i>∅</i> |
| Destination Terminal Charges | Buyer | Buyer | <i>∅</i> | <i>∅</i> | <i>∅</i> | Seller | Seller | Buyer | Buyer | <i>∅</i> | <i>∅</i> |
| Nominate OnCarrier | Buyer | Buyer | <i>ε</i> | <i>ε</i> | <i>ε</i> | <i>ε</i> | Seller | Buyer | Buyer | Buyer | Buyer |
| Security Information Requirements | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer |
| Customs Broker Fees | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Seller | Buyer | Buyer | Buyer | Buyer |
| Duties, Customs Fees, taxes | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Seller | Buyer | Buyer | Buyer | Buyer |
| Delivery to Buyer Destination | Buyer | Buyer | <i>ε</i> | <i>ε</i> | <i>ε</i> | <i>ε</i> | Seller | Buyer | Buyer | Buyer | Buyer |
| Delivery Unloading | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer | Buyer |
| | | | | | | | | | | | |
| | <i>A) Per Agreement in Contract</i> | | | | | | | | | | |
| | <i>B) Seller arranges and loads pre-carrier and pays inland Freight to "F" Delivery location.</i> | | | | | | | | | | |
| | <i>ℓ) No Obligation</i> | | | | | | | | | | |
| | <i>∅) Charges paid by either Buyer or Seller Depending upon Contract of Carriage</i> | | | | | | | | | | |
| | <i>ε) Charges Paid by Seller IF Through BL or Door/Door to Buyer's Destination</i> | | | | | | | | | | |
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